



REAL ESTATE NEWS

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FOR IMMEDIATE RELEASE**Windermere Welcomes Kim Giandalia**

Palm Desert (Calif.) – June 9, 2012 – Windermere Real Estate is proud to welcome Kim Giandalia to its Palm Desert Portola office located at 73993 Highway 111. Kim, a native Southern California who admits to a passion for the desert, brings more than a decade of exceptional real estate experience and insight to her clients. Licensed in both California and Oregon, she has nurtured lasting client relationships with Buyers who appreciate her ability to hone in on their needs, treating each transaction as unique, and finding properties meeting their very exacting standards. “As an Exclusive Buyers Agent, I have developed a reputation for being a fierce negotiator, while at the same time maintaining a devotion to professionalism and ethics,” says Kim. “My Buyers are always my top priority, and they know with confidence that they are Number One.” As a member of a top-producing team, Kim understands the needs of her customers, and her rate of return business and referrals from happy clients serves as a testament to her outstanding customer service. Adding to her formidable real estate presence, Kim's professional background includes mortgage loan origination and business owner/broker, and she employs these abilities and knowledge in guiding her Buyers through today's complicated desert real estate market. “It is a great joy for me to find that ideal purchase for each of my Buyers, the home of their dreams.” Bob Deville, co-owner, Windermere Southern California, joins in welcoming Kim to the Windermere family. “Kim's dedication and quality of service make her an ideal fit with the Windermere way,” says Bob. “We're happy she was drawn to Windermere, and we look forward to a very successful future.” For additional information about Windermere Southern California, visit www.WindermereSoCal.com.

