



FOR IMMEDIATE RELEASE

Bob Bennion & Bob Deville Welcome Kent Garner

SAN DIEGO, CA – FEBRUARY 8, 2015 – Bob Bennion and Bob Deville and their Windermere SoCal family are proud to welcome REALTOR® Kent Garner to the Hillcrest/Mission Hills office, located at 265 West Washington Street. Drawing from an impressive real estate career that began in 1976, Kent helps buyers, sellers, and investors from Point Loma to Golden Hill find the best real estate fit for their needs.

Growing up, Kent's family owned and operated a highly successful development company in the San Francisco Bay Area. Being exposed to the real estate business from an early age instilled in Kent a deep passion for homes and properties. As a result, he broke into the business with fervor. "I started doing remodels right out of college, first in Point Loma, Mission Hills, and La Jolla, and later above LA's Sunset Strip," says Kent. "By the late 80's I headed back to the Bay Area -- converting an old brick warehouse into a coffee house/restaurant in Marin County, eventually selling it to the 49er's head coach." Kent helps his clients by sharing knowledge gained from his experiences as a real estate investor. "I tell my clients to focus on the long-term because short-term gains just aren't a sure thing."

With real estate rooted in his family's legacy, Kent understands all facets of the business and the type of client service it requires. "Clients need to have a level of trust in your abilities, and as an agent, you must prove yourself worthy of that trust," adds Kent. From his background in remodeling homes, Kent also has an eye for the potential in properties. "I advise clients to look beyond the superficial, easily fixed issues focusing instead on what it has to offer and where its true values lie." From a long history in the industry, Kent also knows how to advise his clients based on current conditions and trends in the market. "I have been through four real estate adjustments over the course



of my career. You learn to recognize the signs that indicate when it's time to be cautious or aggressive in your actions," he continues.

Looking to connect with a team that combines traditional media with technology-driven marketing tools, Kent decided to make the switch and join "The Bobs" Windermere SoCal team. "In today's real estate landscape, you need to hybridize old-school approaches with new-school media platforms. By joining this team, I'm aligning myself with a company which strikes the perfect balance," concludes Kent.

"We are excited to have someone of Kent's experience and track record join our team," says Kirk Gregor, Managing Broker. "He has an exceptional understanding of maintaining positive client relationships, which sets him up for a high level of success as a real estate agent."

About Windermere Real Estate SoCal

Windermere Real Estate SoCal has been serving San Diego and Orange counties since 2010, with offices throughout Southern California. San Diego County offices include Alpine, Carlsbad, Carmel Valley, Hillcrest/Mission Hills, La Mesa Village, and Little Italy, with an Encinitas office opening soon. Orange County offices include Laguna Beach and Laguna Niguel. Windermere's Premier Properties program lists and showcases some of the finest properties available on the market, maximizing exposure of high-end luxury homes to qualified buyers across a variety of mediums and channels.

For the location of the Windermere Real Estate SoCal office nearest you, please visit our website at WindermereSoCal.com. Stay up-to-date on the latest trends in Southern California real estate by following us on Facebook and Twitter @WindermereSoCal.