



***FOR IMMEDIATE RELEASE***

**Bob Bennion and Bob Deville Welcome Scott St. James**

SAN DIEGO, CA – MAY 17, 2015 – Bob Bennion and Bob Deville, Owners of Windermere Real Estate SoCal, are proud to welcome Realtor® Scott St. James to the Encinitas office, located at 258 North El Camino Real, Suite C. Scott earned his license in 2003 and blends his professional experience, background in design, and compassion for clients to create a solid portfolio of services to help buyers, sellers, and investors throughout coastal North San Diego County.

Leveraging his experience in interior design, Scott is able to bring a unique perspective to assist clients. “I have an eye for what to do with a space, which helps on both sides - whether it’s to get a home prepped for market or evaluate a potential dream home that a client is looking to buy,” Scott says. His experience with staging has helped his clients get top dollar for their listing, and his ability to picture the possibilities in the layout of a home have led to finding a “diamond in the rough” for discriminating buyers.

Scott recognizes the key role service plays in the success of a real estate agent, setting a high personal standard to maintain contact and take a sincere interest in each client, even after the ink is dry on the contract. “The majority of my clients become my friends because we build a great



rapport over the course of the process,” he adds. Scott’s genuine sensitivity and empathy toward others instills an immediate trust in him as a person, as well as a real estate professional. “I can relate to a situation and do my best to help create an outcome that achieves all of the goals we set up at the beginning.”

Scott gives back to the community by applying his passion and training in yoga to help keep the elderly fit and flexible, both physically and mentally. “It is rewarding to guide students of a certain age and see their balance and mobility actually improve over time,” Scott continues. Being able to successfully help seniors stay healthy has opened the door to assisting them with a variety of needs, including downsizing and relocation services. “I help my older clients find a home that they can stay in for years to come, typically single-level homes with a smaller footprint and yard that they can maintain on their own.”

Scott was referred to Bennion and Deville’s Windermere Real Estate SoCal by a friend in the industry who knew that his personality and business approach fit in perfectly with the brokerage’s. “I liked the managing brokers that I interviewed with and the fact that the company is privately owned and has a deep level of involvement and compassion for the community,” Scott concludes.



“I am proud to welcome Scott St. James to our Encinitas office,” says Managing Broker Suzanne Drace. “Scott’s dedication to his clients, affable personality, and design talent makes him the ideal agent to represent our brokerage. On behalf of everyone, I would like to welcome him to our family and wish him a prosperous 2015.”

**About Windermere Real Estate SoCal**

Bob Bennion and Bob Deville brought their highly acclaimed and successful Windermere SoCal blueprint to the coastal Southern California communities in San Diego and Orange counties in 2010. Windermere SoCal office serving San Diego County are located in Alpine, Carlsbad, Carmel Valley, Encinitas, Hillcrest/Mission Hills, La Mesa Village, and Little Italy. Orange County offices include Laguna Beach and Laguna Niguel. The Premier Properties program lists and showcases some of the finest properties available on the market, maximizing exposure of high-end luxury homes to qualified buyers across a variety of mediums and channels.

For the location of the office nearest you, please visit our website at [WindermereSoCal.com](http://WindermereSoCal.com). Stay up-to-date on the latest trends in Southern California real estate by following us on Facebook and Twitter @WindermereSoCal.