

**FOR IMMEDIATE RELEASE**

**Bennion Deville Homes Welcomes Bill and Sharon Mead**

CARLSBAD, CA – JULY 17, 2016 – Bennion Deville Homes is proud to welcome Realtors® Bill and Sharon Mead to the Carlsbad office, located at 300 Carlsbad Village Drive, Suite 217. This married real estate team gives their clients a two-for-one package when handling their needs, providing over 35 years of industry experience and a background on the San Diego lifestyle that dates back to 1976. Sharon is a Certified Residential Specialist® (CRS), the highest credential awarded for residential sales professionals by the National Association of Realtors® (NAR). CRS designees earn this distinction through a rigorous set of standards, including: Achieving high sales volume; passing advanced training topics, such as marketing, technology, and finance; and maintaining the stringent Code of Ethics proctored by the National Association of Realtors® (NAR), among other requirements. The CRS designation is awarded to the top 3 percent of Realtors® in the nation.

As this husband and wife team will tell you, there is a benefit to working with agents who go home together every night. “It is fabulous to work as a team – we get to do everything together,” says Sharon. “We both have skills that complement each other with a natural chemistry between us, and I think people pick up on that right away. Plus, our clients have the advantage of two experts working on their behalf since we are a package deal.” The couple also cites the ability to come up with fresh ideas and a different approach to problem solving because they live and talk the business, even when they aren’t at the office.



Both Bill and Sharon love meeting new people and helping them achieve their real estate initiatives, which is the fundamental aspect of the business that keeps their passion for the industry alive. “The best is seeing the looks on clients’ faces when they accomplish their goal, whether it’s the first time they cross the threshold of their new home or close a transaction and start a new life chapter,” adds Bill.

In order to ensure excellent results and a positive experience, Bill and Sharon have perfected the craft of pinpointing and meeting client needs. From introducing clients to lenders to get pre-approved for a loan to setting realistic goals, to peeling back the layers in order to discover a client’s desired lifestyle, Bill and Sharon understand the nuances that make for a smooth real estate transaction process. “Taking care of the little things that pop up when buying or selling real estate is essential to creating exceptional service and happy clients,” Sharon continues.

Tapping into their desire to help others and create a positive impact on the world, Bill and Sharon are involved in their local community by participating in a variety of philanthropic activities. “We volunteer for the people and the benefit of our town. Giving back to the community is one of the best things anyone can do with their time, and we are glad to help any way that we can,” Bill says.

The Meads join Bennion Deville Homes after hearing glowing reviews from former colleagues who made the switch. “We love the Carlsbad office location and the people we work with and see every day. The friendly atmosphere and agent-oriented structure of Bennion Deville Homes makes it a place we want to go to



get work done, and we know that we will have the support we need in order to grow our business and serve our clients the right way,” Sharon concludes.

Adds Managing Broker Joe Wogoman, “Bill and Sharon are two outstanding individuals who form a dynamic real estate team. Their compassion for others and vast knowledge of the local market and its unique communities gives them the perfect skillset and experience to make their clients’ real estate dreams come true. On behalf of our Carlsbad family, welcome Bill and Sharon!”

### **About Bennion Deville Homes**

Bob Bennion and Bob Deville brought their highly acclaimed and successful Bennion Deville Homes blueprint to the coastal Southern California communities of San Diego and Orange counties in 2010. Bennion Deville Homes offices proudly serving San Diego County are located in Carlsbad, Carmel Valley, Encinitas, Hillcrest/Mission Hills, La Mesa Village, and Little Italy. Orange County offices include Laguna Niguel, with additional locations planned in the near future. The powerhouse regional brokerage also proudly serves the Coachella Valley from 17 offices, including locations in Palm Springs, Rancho Mirage, Palm Desert, Indian Wells, La Quinta, Bermuda Dunes, and Indio.

The LUXE Collection program lists and showcases some of the finest properties available on the market, maximizing exposure of high-end luxury homes to qualified buyers across a variety of mediums and channels.



For the location of the office nearest you, please visit [BDHomes.com](http://BDHomes.com). For the latest trends in Southern California real estate and community news, follow us on Facebook and Twitter @BDHSoCal.