

# LUXURY REPORT



## COACHELLA VALLEY Q4 2015 LUXURY REPORT



\*All reports are published January 2016, based on data available at the end of December 2015, except for the today stats. All reports presented are based on data supplied by the Desert AOR, CARETS, and Sandicor MLS. Neither the Association nor its MLS guarantees or is in anyway responsible for its accuracy. Data maintained by the Association or its MLS may not reflect all real estate activity.

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1M-1.499M SALES	Q4 2015	Q3 2015	Q4 2014	%CHG Q	%CHG YR
UNITS SOLD	60	50	42	▲ 20.0	▲ 42.9
AVERAGE SALE PRICE	1,225,000	1,216,100	1,230,700	▲ 0.7	▼ 0.5
AVERAGE DAYS ON MARKET	137	155	170	▼ 11.6	▼ 19.4
AVERAGE SP/AVERAGE LP	93.8%	93.6%	94.3%	▲ 0.2	▼ 0.5
AVERAGE PRICE PER SF	342.6	318.9	302.2	▲ 7.4	▲ 13.4
MONTHS TO SELL INVENTORY	17.9	14.6	20.3	▲ 22.6	▼ 11.8
LISTING INVENTORY	384	254	308	▲ 51.2	▲ 24.7

1.5M-1.999M SALES	Q4 2015	Q3 2015	Q4 2014	%CHG Q	%CHG YR
UNITS SOLD	23	18	21	▲ 27.8	▲ 9.5
AVERAGE SALE PRICE	1,683,000	1,651,100	1,674,000	▲ 1.9	▲ 0.5
AVERAGE DAYS ON MARKET	179	165	135	▲ 8.5	▲ 32.6
AVERAGE SP/AVERAGE LP	95.9%	95.8%	91.6%	▲ 0.1	▲ 4.7
AVERAGE PRICE PER SF	403.4	390.5	301.0	▲ 3.3	▲ 34.0
MONTHS TO SELL INVENTORY	22.7	18.9	20.7	▲ 20.1	▲ 9.7
LISTING INVENTORY	185	118	158	▲ 56.8	▲ 17.1

2M-2.499M SALES	Q4 2015	Q3 2015	Q4 2014	%CHG Q	%CHG YR
UNITS SOLD	3	4	4	▼ 25.0	▼ 25.0
AVERAGE SALE PRICE	2,166,700	2,228,300	2,263,800	▼ 2.8	▼ 4.3
AVERAGE DAYS ON MARKET	197	114	230	▲ 72.8	▼ 14.3
AVERAGE SP/AVERAGE LP	93.7%	98.1%	92.7%	▼ 4.5	▲ 1.1
AVERAGE PRICE PER SF	404.1	507.7	463.8	▼ 20.4	▼ 12.9
MONTHS TO SELL INVENTORY	80	33.5	51.5	▲ 138.8	▲ 55.3
LISTING INVENTORY	89	43	75	▲ 107.0	▲ 18.7

2.5M-2.999M SALES	Q4 2015	Q3 2015	Q4 2014	%CHG Q	%CHG YR
UNITS SOLD	4	4	4	0	0
AVERAGE SALE PRICE	2,679,000	2,733,500	2,856,800	▼ 2.0	▼ 6.2
AVERAGE DAYS ON MARKET	173	202	238	▼ 14.4	▼ 27.3
AVERAGE SP/AVERAGE LP	92.1%	91.2%	90.2%	▲ 1.0	▲ 2.1
AVERAGE PRICE PER SF	461.1	482.8	515	▼ 4.5	▼ 10.5
MONTHS TO SELL INVENTORY	48.8	25.8	45.5	▲ 89.1	▲ 7.3
LISTING INVENTORY	75	35	63	▲ 114.3	▲ 19.0

3M-3.999M SALES	Q4 2015	Q3 2015	Q4 2014	%CHG Q	%CHG YR
UNITS SOLD	6	4	3	▲ 50.0	▲ 50.0
AVERAGE SALE PRICE	3,322,300	3,487,500	3,598,300	▼ 4.7	▼ 7.7
AVERAGE DAYS ON MARKET	122	319	129	▼ 61.8	▼ 5.4
AVERAGE SP/AVERAGE LP	86.7%	83.8%	94.4	▲ 3.5	▲ 8.2
AVERAGE PRICE PER SF	456	543.5	276.4	▼ 16.1	▲ 65.0
MONTHS TO SELL INVENTORY	29.3	24.5	51	▲ 19.6	▼ 42.5
LISTING INVENTORY	68	30	57	▲ 126.7	▲ 19.3

4M-4.999M SALES	Q4 2015	Q3 2015	Q4 2014	%CHG Q	%CHG YR
UNITS SOLD	0	2	2	▼ 100.0	▼ 100.0
AVERAGE SALE PRICE	0	4,274,500	4,724,500	▼ 100.0	▼ 100.0
AVERAGE DAYS ON MARKET	0	96	157	▼ 100.0	▼ 100.0
AVERAGE SP/AVERAGE LP	0%	94.0%	93.7%	▼ 100.0	▼ 100.0
AVERAGE PRICE PER SF	0	769.1	732	▼ 100.0	▼ 100.0
MONTHS TO SELL INVENTORY	0	31.0	37.5	▼ 100.0	▼ 100.0
LISTING INVENTORY	31	21	25	▲ 47.6	▲ 24.0

5M-5.999M SALES	Q4 2015	Q3 2015	Q4 2014	%CHG Q	%CHG YR
UNITS SOLD	0	0	0	0	0
AVERAGE SALE PRICE	0	0	0	0	0
AVERAGE DAYS ON MARKET	0	0	0	0	0
AVERAGE SP/AVERAGE LP	0%	0%	0%	0	0
AVERAGE PRICE PER SF	0	0	0	0	0
MONTHS TO SELL INVENTORY	0	0	0	0	0
LISTING INVENTORY	16	8	12	▲ 100.0	▲ 33.3

6M-6.999M SALES	Q4 2015	Q3 2015	Q4 2014	%CHG Q	%CHG YR
UNITS SOLD	0	0	0	0	0
AVERAGE SALE PRICE	0	0	0	0	0
AVERAGE DAYS ON MARKET	0	0	0	0	0
AVERAGE SP/AVERAGE LP	0%	0%	0%	0	0
AVERAGE PRICE PER SF	0	0	0	0	0
MONTHS TO SELL INVENTORY	0	0	0	0	0
LISTING INVENTORY	17	8	11	▲ 112.5	▲ 54.5

7M-7.999M SALES	Q4 2015	Q3 2015	Q4 2014	%CHG Q	%CHG YR
UNITS SOLD	0	0	0	0	0
AVERAGE SALE PRICE	0	0	0	0	0
AVERAGE DAYS ON MARKET	0	0	0	0	0
AVERAGE SP/AVERAGE LP	0%	0%	0%	0	0
AVERAGE PRICE PER SF	0	0	0	0	0
MONTHS TO SELL INVENTORY	0	0	0	0	0
LISTING INVENTORY	8	1	8	▲ 700.0	0

8M-8.999M SALES	Q4 2015	Q3 2015	Q4 2014	%CHG Q	%CHG YR
UNITS SOLD	0	0	0	0	0
AVERAGE SALE PRICE	0	0	0	0	0
AVERAGE DAYS ON MARKET	0	0	0	0	0
AVERAGE SP/AVERAGE LP	0%	0%	0%	0	0
AVERAGE PRICE PER SF	0	0	0	0	0
MONTHS TO SELL INVENTORY	0	0	0	0	0
LISTING INVENTORY	2	0	0	0	0

For statistics on the luxury market starting at \$9+M, please contact your local Bennion Deville Homes agent.

1M+ 10 YEAR HISTORY

